

ABSTRACT OF THE DISCLOSURE

An agreement management system for organizing information around agreements and chains of agreements. The system includes an agreement database and notes database for storing agreements and information directly related to those agreements. The system further includes a set of forms for use in negotiating an agreement, modifying an existing agreement and managing the performance of an existing agreement. The system supports agreement chains which permit the linking of pairs of agreements such that the customer of one of the linked agreements is a supplier to a customer of another of the linked agreements. Templates that permit the simple reuse of agreement chains are also supported by the system. A number of ancillary databases, such as a contacts database, a correspondence database, a folders database, a reminders database and a notebook database give the system the flexibility to record additional information both related to the agreements and unrelated to the agreements.